## Avision appointed Intra-Tech as North regional Distributor in India

Taiwan based Avision has appointed Intra-Tech Computers (P) Ltd as North Regional distributor in India. Avision designs, manufactures, and markets a complete range of quality, high performance scanners and key components for multi-function products. Through innovative product development, strategic partnerships and successful business models, Avision has become a leading supplier in the scanner industry. Avision is also expanding its product line-up with mobility scanners. Intra-Tech Computers (P) Ltd is highly professional, dynamic, hi-tech company. The company believes the strong R & D expertise, global network and several years of experience in providing total IT solutions, networking solutions and sale Intra-Tech also provides global logistics solutions, but also ensures local service. Intratech Computers (P) Ltd. is a leading Information Technology Company, with its in-depth expertise in total IT solutions, spanning diverse technologies. Intra-Tech has tie up with world's leading networking companies and leading manufacturers of memory modules Transcend. Avision understands that continuous innovation is the key to success. To meet the strong demand from the market, Avision has expanded its scanner capacity to 300,000 units each month and also extended its factories overseas. As a reputable company committed to providing complete customer satisfaction, Avision will continue to provide high-performance and innovative products for its worldwide customers.

## Intellicon Gets Aggressive with Channels

Intellicon is an integrated technology solutions company functioning in the Automatic Data Capture, Unified Communication, Security & Surveillance domains. It today is an ideal partner for organizations looking at Transformational IT solutions. Sameer Parekh, Managing Director said, for more than 2 decades in the market and a Pan India presence with sales & Support centers through our 15 branches across the nation combined with our capability to optimize our core competence across diverse technology platforms

## DIGILITE launches 2 new motherboards

DIGILITE has extended its range of DIGILITE AMD chipset motherboards with the launch of two new AMD motherboards models DL- 960GM-GS3 FX and DL-E35M1 with AMD Radeon Graphics support. Rajan Sharma, VP - Sales, DIGILITE, "We have been working closely with different chipset vendors to offer

Graphics support. Rajan Sharma, VP - Sales, DIGILITE, "We have been working closely with different chipset vendors to offer the customer the world class technology products. AMD chipset based motherboards are becoming popular choice in the market as it combines features and robustness. The prime objective to strengthen AMD chipset motherboards supply is to offer the customer greater options in terms of technology & affordability. With success on our premium AMD fusion series, we are confident of ramping up affordable computing with DL-E35LM1"



gives us that extra edge in facilitating the delivery of best in class solutions. Chetan Turakhia - Joint Managing Director briefed that Intellicon has a wide range of products and solutions suitable for



SME segments like small, medium and large sized IP based PBX, Unified Communications Systems, Digital Series (KTS) EPABX and also an analog range of EPABXs. Intellicon launched range of security &

surveillance products from Karel Electronics in December 2011. Karel is a leading European Telecommunication company engaged in the business of collaboration and communication system is today a market leader in Europe as 3rd largest telecom manufacturer and 2nd biggest brand in MEA (Middle East & Africa). Having Head Quartered in Turkey that exports products and technologies to more than 30 countries and is amongst the top 15 manufacturers of the world. On the Channel Initiatives V.R. Kirubakaran - VP (SME) and Channel Head says, we are getting aggressive with Channels by appointing the Distributors, Dealers & Resellers across the Country for our Voice, Security & Surveillance, Data Capture and Video Conferencing products. These Channels would be supported and managed by our Channel Managers and Engineers. The existing channel network of 75 across the country is expected to be expanded to 200 by the end of this financial year.

## Inspan Focusses on Corsair Force GT 240 & 480GB SSDs

Inspan Infotech aggressively focuses on the sales of Corsair Force GT 240 and 480 SSDs. The efforts are being put to increase the sales of SSDs with the increasing demand for these units across the country. The demand for Corsair Force GT 240 & 480GB SSDs is increasing with the decreasing prices of SSDs. The demand is across the country and Inspan has its plans to target all the metro cities and also encourage its partners to get the awareness of the same in tier II and tier III cities in their specific regions. These products are designed for performance and durability. Force Series GT SSDs support the Windows 7 TRIM command. This allows them to store only the data they need and perform memory optimization to ensure the fastest possible write speeds. Because SSDs have no moving parts, they can handle shock, vibration and temperature changes far in excess of traditional hard drives, which are important for desktop PCs, and essential for notebooks. There is also no noise or vibration as compared to the traditional drives and the lower power consumption helps keep things cool inside the PC.

"The market is demanding for Corsair Force GT 240 and 480GB units because of its slashing prices. The products of Corsair have always been known for its superior quality and innovative technology and if the combination is available at a lower price, who will not ask for it" said Sudhir S, Managing Director at Inspan Infotech. "Our partners are all ready to make this available for their customers and we are more than happy to serve them," he added.



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